

## **Providing Understanding How to Improve the Competitive State of the Company or Unit**

The improvement technology VISTALIZER® (Businesses, Networks, Consultants/Report, Enterprises) offers advanced but yet practical solutions for doing the right things rightly in a fast and cost effective way – despite the size of the organization, processes, business, culture and current performance level. By applying the solutions to their full extent it is possible to implement a high-performance generic process improvement process that will produce substantial benefits – year after year! This will be done by raising the (total) process improvement yield to a very high level (=the output), which in turn will raise remarkably the performance of the focus processes in terms of time, quality and costs (=the outcome).

The VISTALIZER® for Networks solution offers a fast and cost effective way for defining and visualizing the current competitive state of either a company (business unit) or a company network built up of e.g. own units and suppliers. The data collection is based on 3 corner stones:

- 1. The level of systematic and result-oriented efforts (250 points):** (total) process improvement yield, quality of the management/improvement systems, level of co-operation.
- 2. Results (500 points):** time, product and process quality, costs.
- 3. Support (250 points):** product (service) and production technology, knowledge/skills, level of innovation capability.

These three areas contain more specific definitions by which the data collection is carried out. It is also possible to customize the data collection and analysis criteria depending on the scope of application and business needs. Based on the data collection an analysis will be done. This analysis will provide the input for the synthesis that will provide a rough executive road map for reaching the next performance level. The central phases related to the method are presented in the figure below (Figure 1). Attending key persons include in a typical setting the (extended) management team (5-8 people).

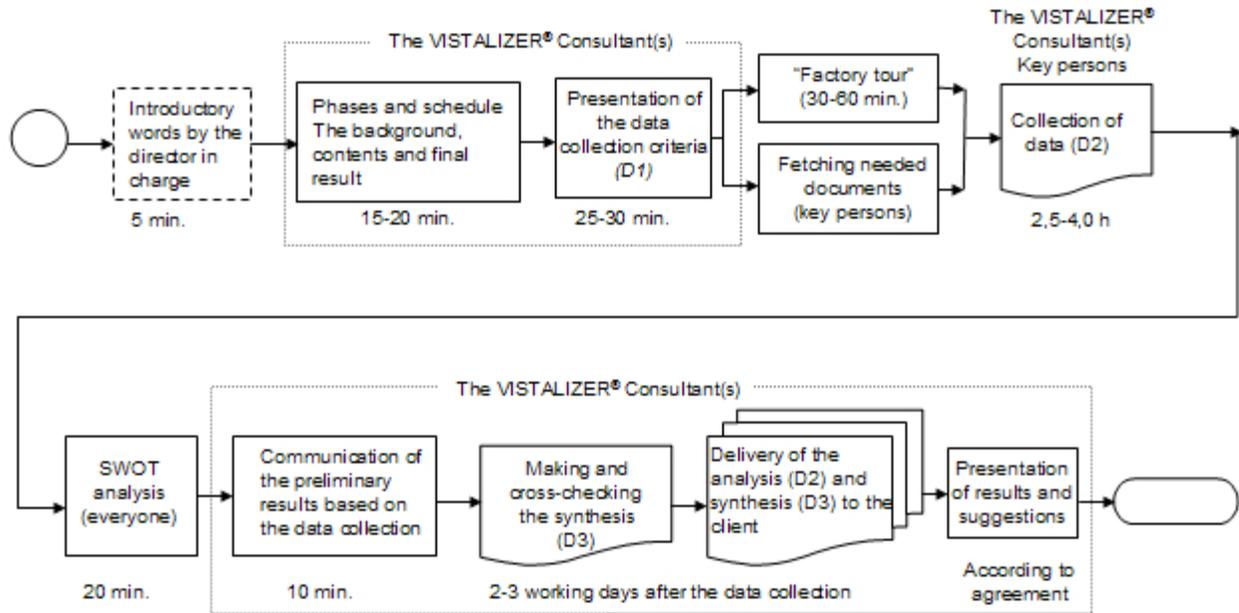


Figure 4-3: The main phases related to the VISTALIZER® for Networks approach.